



Adam Grzybicki
President
Great Lakes States

AT&T Ohio
150 East Gay Street
Room 4-A
Columbus, OH 43215

614.223.5115
adam.grzybicki@att.com
att.com

February 8, 2019

The Honorable Frank G. Jackson
City of Cleveland
601 Lakeside Ave
Cleveland, OH 44114

Dear Mayor Jackson:

Nearly five months ago, I wrote you directly to share some concerns regarding a slowdown in decisions being made about important telecommunications projects in the city. At the same time, AT&T Ohio's legal team also wrote your legal team, detailing concerns around AT&T Fiber permits, in particular.

While the dialogue between our staff and the Mayor's Office of Capital Projects has greatly improved, the fiber permits have yet to receive approval. We have reached a critical delay in our ability to make significant investments in Cleveland.

You may remember that in December, during Cleveland's successful BlockLand Conference, there was robust discussion surrounding the importance of 5G in securing any momentum for blockchain development. The blockchain community clearly heard the call to action and is eager to see these technologies deployed. These businesses, like us, understand that the economic competitiveness of Cleveland is directly related to its ability to adapt and deploy new technology. During your time as mayor, you've noted that Cleveland is a "successful city in many ways for our innovation and for meeting and overcoming challenges."

I am hopeful that our team and yours can sit around a table very soon, and take action on our pending small cell attachment agreement and begin negotiating a master attachment agreement for Cleveland Public Power poles. Co-location on these poles is a key objective for your administration and we would like to thoughtfully discuss in a timely manner how to continue to enhance our network through existing facilities with minimal disruption.

Like you, we are committed to improving the quality of life in Cleveland by strengthening its neighborhoods and making it a desirable city in which to "live, work, raise a family, shop, study, play and grow old." Bringing AT&T Fiber to even more neighborhoods, and building the infrastructure for 5G, will certainly be a positive step in this direction.

As I mentioned in August, we look forward to continuing to invest in the people and City of Cleveland. But currently, most of our investment plans are on hold, due to a lack of urgency from your administration.

Thank you for your time and attention to these matters.

Sincerely,

A handwritten signature in dark ink, appearing to read "Adam Grzybicki".

Adam Grzybicki
President, AT&T Great Lakes States

AT&T



cc: Kevin Kelley, City Council President
Members of Cleveland City Council
Barbara Langhenry, Director of Law
Ronn Richard, Cleveland Foundation
Ray Leach, JumpStart
Joe Roman, Greater Cleveland Partnership
Bernie Moreno, Bernie Moreno Companies
Dorothy Baunach, Digital C
Bill Callahan, Connect Your Community
Krista Bistline, Verizon
Paul Gilbert, Crown Castle